

KITH

Jay Luchs Group



























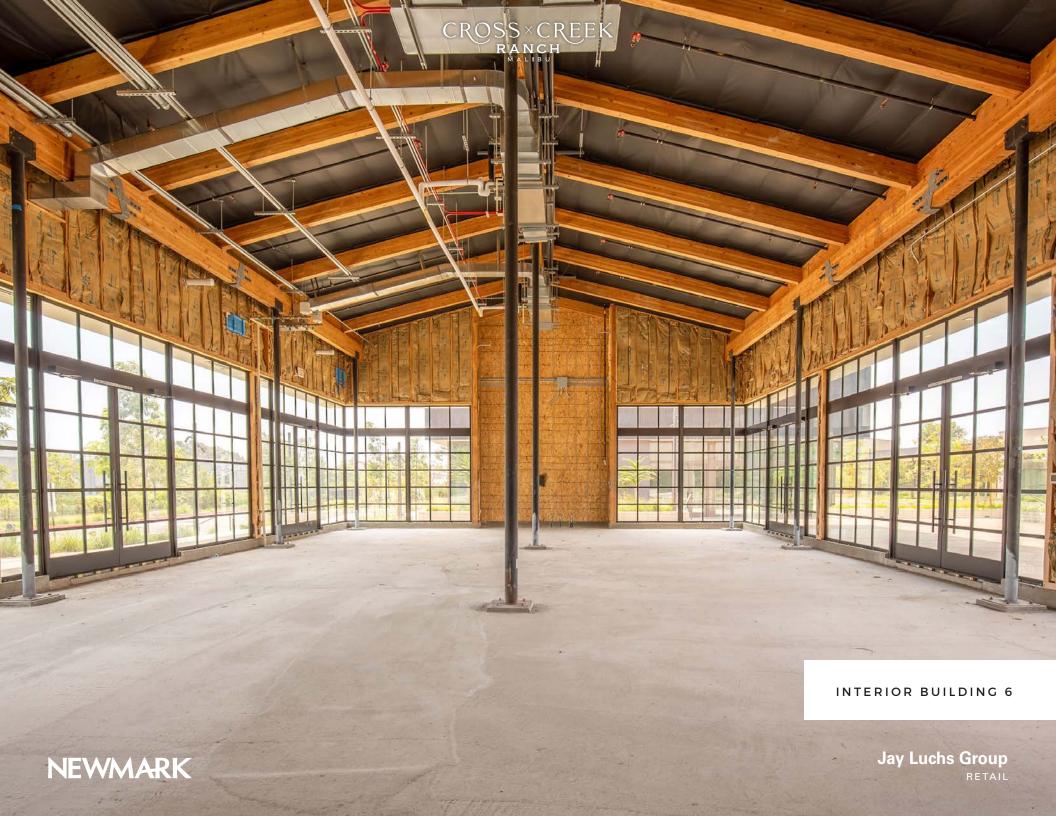
















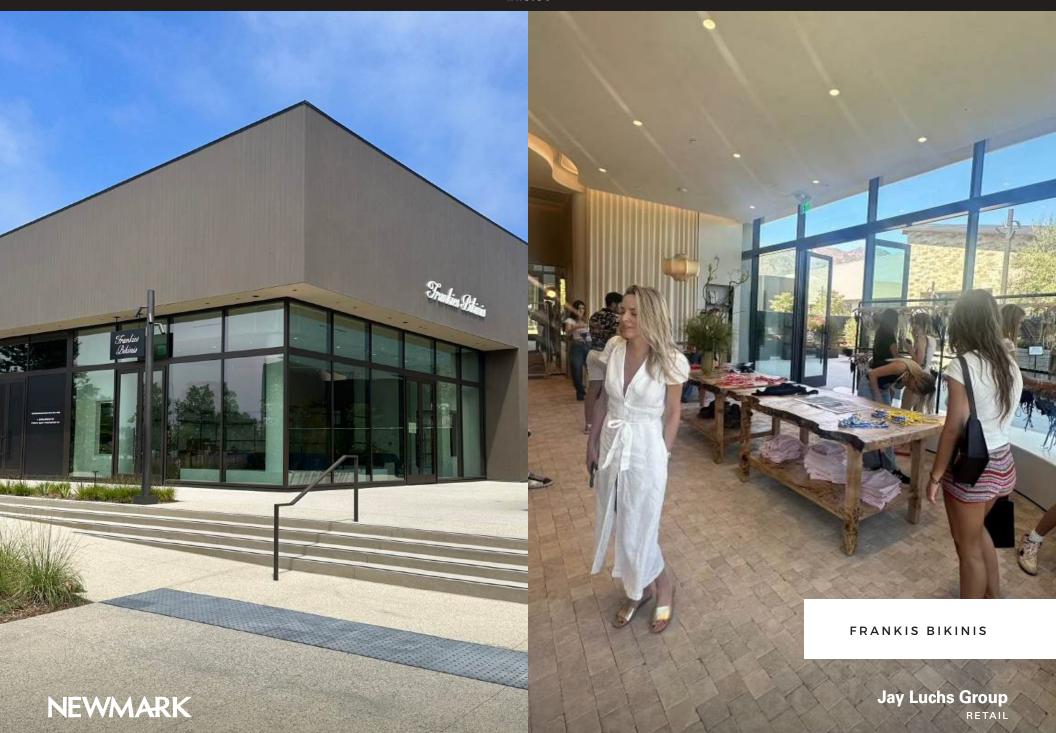








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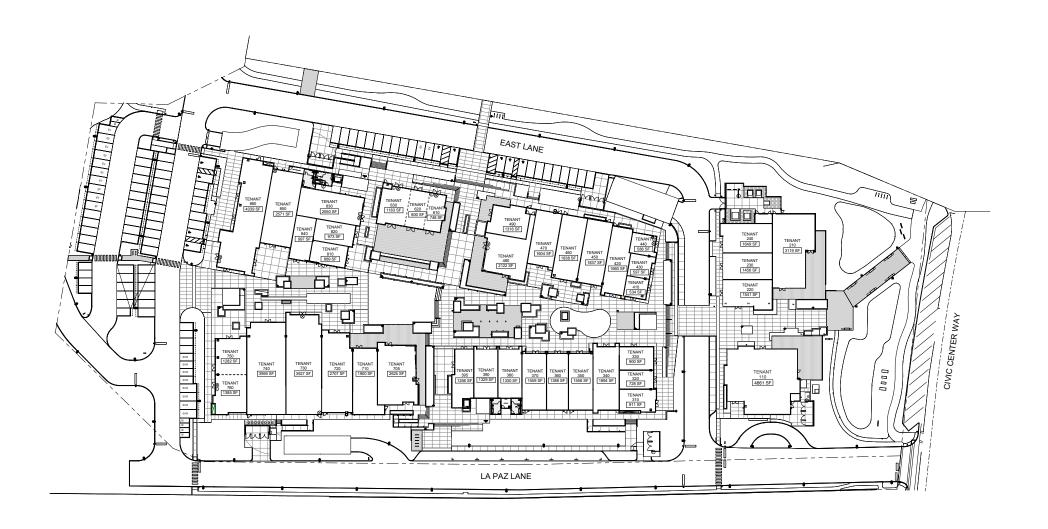








RETAIL SITE PLAN









REMEDY PLACE IN LEASES



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- Cross Creek Ranch Malibu 60.000 SF of retail.
- 10,000 SF of restaurants including Clark's Oyster Bar out of Aspen/ Austin, Wally's, Pura Vida Miami, Chitchat Coffee & Matcha and KITH Treats Ice Cream all signed deals (KITH has opened to the public and bringing a crowd).
- We are working on a lease with Equinox to take an 18,000 SF office building.
- The site is located in the heart of Malibu's Civic Center surrounded by other shopping centers and the beautiful Santa Monica Mountains as a backdrop on one side and the Pacific Ocean close by on the other side.
- 42,000 SF of office space includes 3 free standing buildings. One has been leased to coworking tenant Industrious. Equinox should be taking the 2nd office building and Remedy Place should be taking the 3rd office building.
- World renowned architect, Marmol Radziner, based in Los Angeles, designed Cross Creek Ranch Malibu.
- Cross Creek Ranch Malibu has an unusually large amount of parking with a 250 car parking garage below the property that's one of a kind in Malibu with another approximately 270 surface parking spaces around the property. The approximately 570 parking spaces on site plus valet parking make parking at Cross Creek Ranch Malibu the easiest location in the city to comfortably park for customers and employees.

- Malibu has an average household income of \$246,653 (Esri 2023) and some of the most expensive homes in the country. This summer a home sold to Steve Jobs' widow for \$210 million dollars and also bought another property close by for \$90 million dollars. There are many more examples, the list of local celebrities and influential people who own residential property in Malibu is significant.
- There is a blend of younger and older extremely well known and under the radar locals and visitors alike who enjoy the shopping and dining experiences in Malibu. Many of these people would not shop in any other area besides Malibu where they can get away from the world and not be bothered.
- Malibu has recently become a daily getaway for the younger community as well. Today's young crowd, teenagers and those in their 20s with spending power have discovered Malibu.
- Malibu gets daily visitors from West Hollywood, Beverly Hills, Brentwood, Palisades, etc. on one side and Calabasas, Westlake Village, Agoura Hills and Thousand Oaks on the other side. It also gets tons of visitors from Santa Barbara and Newport and of course visitors from the East Coast and internationally.
- Malibu is unlike what it has ever been before. It has been rediscovered and near impossible to find vacant commercial space in the Civic Center area where restaurants and retail tenants report high sales volumes.
- Feel free to email me at jay.luchs@nmrk.com or call my cell phone (310) 489-5000 for an updated list of tenants who have signed deals, are in leases or in talks with us at Cross Creek Ranch Malibu.

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